



SAGAS AUTOTEC (P) LIMITED

230, Sharada Complex, I Main, Gokulam II Stage, Mysore-570 002
Phone: 0821- 4287333 / 313. Fax: 0821- 4287220 / 210
eMail: sagasresponse@yahoo.co.in



ISO 9001-2000
CERTIFIED COMPANY

AUTHORISED INSTALLER ROLE AND POLICY

APPLICABLE TO - INDIA (Effective from 01.04.08 to 31.03.09)

ROLE/GUIDELINES FOR SAGAS AUTHORISED INSTALLER

1. Since gas is stored in high pressure, utmost care is required to install gas kits in the used vehicle. Becoming an AI for Sagas has been an enjoyable experience for many due to excellence in safety and extremely high customer appreciation.
2. Proper training on installation by Sagas Learning Campus located in Mysore has given a remarkable success for AI's across the world. Systematic training ensures factory perfect retro fitment with in 45 minutes.
3. In order to obtain the approval of your Authorised Installation Center from the State Transport Commissioner's office of your state as per CMVR guidelines, sagas will equip you completely as per the norms required by the government and Sagas.
4. Exclusive showroom of Sagas will ensure customer loyalty and complete support from Sagas.
5. Sagas provides a scientifically documented installation procedure to take up the conversion to do a neat job to satisfy the customers.
6. Sagas provides standardized service tariff, warranty coupons, and genuine spare parts for complete customer satisfaction.
7. Sagas has developed a culture of patience in behavior and to provide satisfactory service to the customer and same is expected from you.
8. Sagas expects prompt sales report on daily basis and courteous behavior with company personnel.
9. Sagas provides complete kit containing all parts required for successful conversion. You are expected not to tamper or modify any components supplied by SAGAS.
10. Sagas has tie-up with various banks. AI's will be given authorisation from Sagas to submit quotation to the banks for fitment of kits to the vehicles of beneficiary. You have to undertake fitment of kits for the vehicles purchased under loan from banks and submit the post fitment documents as defined in the work order given to you.
11. Authorised Installer should not either directly or indirectly promote or fit any other brand of gas conversion kits and their spares.
12. Use of only original spare parts of Sagas will ensure long life of spares and customer satisfaction.
13. Authorised Installer shall maintain sufficient stock of kits and spares as per the policy.
14. Authorised Installer shall collect customer feedback form and copy of installation certificate from customer and the same shall be couriered to the concerned stockist on daily basis.

POLICY FOR SAGAS AUTHORISED INSTALLER

1. PRODUCTS OFFERED

- a. Sagas LPG / CNG conversion kits for 3 Wheeler Passenger Vehicle (2 & 4 Stroke Engines)

2. MARKET OFFERED

- a. 1000 Vehicles : yearly 600 kits
- b. Expected sales volume per year (IN Rupees) : 1,50,00,000

3. ELIGIBILITY

- a. 1000 to 1500 sq.ft. workshop area in the location suitable for automobile business acceptable to SAGAS and RTA.
- b. Stock of kits, spares, machinery and equipment as per government rules and Sagas Requirements.
- c. Authorised Installer shall appoint Diploma / ITI Certificate holders or experienced persons with not less than two years of experience in the relevant field.
- d. Arrangement of working capital.
- e. At the time of sending the filled application, AI has to get a proof of 20 customers who are willing to fit SAGAS kit.

- f. Company shall supply one set of spares, machinery & equipments as per checklist to Authorised Installer on payment of security deposit.
- g. Spares, machinery and equipments shall be delivered within 60 days from the date of receiving the DD/Bank remittance at Sagas Response.
- h. Approval from RTA to be taken for your premises to fit Sagas Autokit.
- i. Authorised Installer shall display all necessary documents at fitment center as per the statutory requirement.

4. CAPITAL INVESTMENT (IN Rupees)

	SAGAS LPG	SAGAS CNG	LPG & CNG
Registration Charges	Rs. 10,000	Rs. 10,000	Rs. 10,000
Deposit for Machinery & Equipment	Rs. 2,00,000	Rs. 2,50,000	Rs. 3,30,000
Purchase of 50 kits	Rs. 11,50,000	Rs. 12,50,000	RS. 12,00,000
Total	Rs. 13,60,000	Rs. 15,10,000	RS. 15,40,000

5. Income from Business

For this information kindly send the enquiry with your contact details.

PROCEDURE

1. On acceptance of the above terms in order to proceed further –
 - a) Please sign the copy of the policy
 - b) Produce address and vehicle numbers of 20 customers as per the format enclosed
 - c) Fill the application form
 - d) Sign the agreement
 - e) Sign the initial indent form and enclose DD/Bank remittance for the amount mentioned in the enclosed initial indent form.
 - f) Please enclose inspection report by Sagas Service Engineer.
 - g) Submit filled nomination form for training.
2. Send the documents to Marketing Coordinator, Sagas Response, # 230, Sharada Complex, 1st main, Gokulam 2nd Stage, Mysore – 570002, INDIA.
3. On receipt of above documents, it will be submitted to the Sagas marketing committee and the confirmation letter will be given with in 15 days about the selection
4. On selection, the AI and their staff shall undergo training provided by the company at their cost at Sagas Learning Campus.

On Receipt of filled application, signed agreement and payment by DD or Bank remittance as per initial indent the following will be sent to you.

1. Company signed Agreement copy
2. Appointment letter
3. Intimation Letter to State Transport Commissioner regarding appointment of Authorised Installer.
4. Issuing spares, machinery & equipment.
5. Authorised Installer Certificate for premises.
6. Technical training certificate on completion of training.
7. Operational Guidelines with relevant formats.

Note: a)AI shall send a copy of RTA approval to Sagas Response for fulfilling dispatch norms.

Kits will be delivered only after the receipt of approval from the respective state Transport Commissioner.

ADDRESS FOR CORRESPONDENCE

Sagas Response: # 230, Sharada Complex, 1st main, Gokulam 2nd Stage, Mysore - 570002, INDIA

Phone : +91-821-4287333/313/315, Fax : 0821-4287220/210 **Email :** sagasresponse@yahoo.co.in

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